

Behavioral Health Partners of Florida, LLC

Member Update Report – April 20, 2020

Getting Started

① Held Organizational Member Meeting on February 27, 2020 at Florida Behavioral Health Association (FBHA) headquarters in Tallahassee to elect board of managers.

② **Nine (9) Member BHPF Board of Managers elected – All Agreed to Serve on ICNF Board**

- | | | |
|----------------------------|-----------------------------|-------------------------------|
| a. Anna Kesic, IMPOWER | d. Bill Gardam, Peace River | g. Joe Rutherford, Gracepoint |
| b. Babette Hankey, Aspire | e. Don Savoie, Meridian | h. Jon Cherry, Lifestream |
| c. Barbara Daire, Suncoast | f. Jay Reeve, Apalachee | i. Lisa Kroger, Devereaux |

Board Member Terms of Office

The BHPF Operating Agreement calls for the Board terms to be three years after the initial election. At least half of the initial managers will serve three-year terms and the remainder two-year terms.

| Board Member | Initial Term | Board Member | Initial Term |
|---------------------|---------------------|---------------------|---------------------|
| Anna Kesic | 2 | Don Savoie | 3 |
| Babette Hankey | 2 | Jay Reeve | 3 |
| Barbara Daire | 2 | Joe Rutherford | 3 |
| Bill Gardam | 2 | Jon Cherry | 3 |
| | | Lisa Kroger | 3 |

③ The BHPF Board met on March 12 and March 27 to elect BHPF Board officers, confirm willingness of board members to serve on ICNF Board, elect ICNF Board Officers, appoint ICNF Board Member Alternates, and to appoint BHPF and ICNF Committee Chairs and Committee Members.

BHPF and ICNF Officers

| | | |
|--------------------------|-----------------|--|
| Bill Gardam, Peace River | BHPF Chair | ICNF Chair |
| Barbara Daire, Suncoast | BHPF Vice Chair | Jeremy Riddle, Centene, ICNF Vice Chair |
| Jon Cherry, Lifestream | BHPF Secretary | ICNF Secretary |
| Babette Hankey, Aspire | BHPF Treasurer | Robyn K. Lucas -Tebea, Centene, ICNF Treasurer |

ICNF Board Alternates for each ICNF Board Member

| ICNF Board Member | ICNF Alternative | ICNF Board Member | ICNF Alternative |
|--------------------------|-------------------------------|--------------------------|-------------------------|
| Anna Kesic | Mario Jardon | Jay Reeve | Steve Ronik |
| Babette Hankey | Scott Burgess | Joe Rutherford | Bob Rihn |
| Barbara Daire | Ileana R Garcia | Jon Cherry | Manny Menendez |
| Bill Gardam | Melissa Larkin-Skinner | Lisa Kroger | Jim Shanks |
| Don Savoie | Ivan Cosimi | | |

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Committee Chairs and Members for BHPF and ICNF

Clinical Operations Committee – ICNF – 9 Member Max

| | | |
|------------------------------|-----------------------------|-------------------|
| Jay Reeve, Apalachee – Chair | Michelle Llorens, Devereaux | Phil Toal, Aspire |
| Amy Blakely, IMPOWER | Kristin Mathre, Suncoast | Open |
| Rick Hankey, Lifestream | Ivonne Ruiz, Citrus | Open |

Clinical Operations Committee – BHPF – No Max Members

Includes above list and others –
in process of being finalized

Network Development Committee – BHPF/ICNF

| | | |
|---------------------------------------|---|----------------------------------|
| Anna Kesic, IMPOWER – Co-Chair | Melissa Larkin-Skinner, Centerstone | Doug Leonardo, Chrysalis Open |
| Barbara Daire, Suncoast – Co-Chair | Laureen Pagel, Starting Point Bruce Hayden, Banyan | Open |
| Maria Alonso, Citrus | | |

Sunshine Negotiations Committee

| | | |
|--------------------------------|-----------------------------|---------------------------|
| Jon Cherry, Lifestream – Chair | Joe Rutherford, Gracepoint | Manny Menendez, Chrysalis |
| Bill Gardam, Peace River | Kelly Messer, Devereaux | Open |
| Jay Reeve, Apalachee | Melanie Atkins, Centerstone | Open |

MSO Negotiations Committee

| | | |
|------------------------------|----------------------------|----------------------------|
| Don Savoie, Meridian – Chair | Jim Shanks, Park Place | Joe Rutherford, Gracepoint |
| Jon Cherry, Lifestream | Renan Llanes, Citrus | Creg Parks, Sequel |
| Jeffrey King, Banyan | Dave Tournade, Peace River | Bill Gardam, Peace River |

- 4 In the future, we anticipate establishing the following additional committees: Implementation Committee (go-live), MCO/IPA Planning Committee, Membership Review Committee, Information Technology Committee. And, a Beneficiary Advisory Council composed to beneficiaries, providers and representatives from Sunshine and Centene.
- 5 A Member IT Survey was sent out asking each Member Provider to identify their EHR system. This information is being collected as we explore the possibility of sharing data between individual providers and the MSO to minimize any necessary double entry of documentation and service information while maximizing data analytics.
- 6 The Network Development Committee has had a few meetings. We had anticipated starting to hold regional meetings to start to build out the provider network in April and May. This plan is being revisited given travel restrictions in Florida. The plan is to hold virtual provider recruitment meetings across the state.
- 7 On April 15, Bill Gardam executed the ICNF Amended and Restated Operating Agreement on behalf of BHPF and Melanie-Brown Woofter completed the wire transfer of \$1,372,500 as the BHPF 50% buy-in to ICNF web page. The fully executed ICNF Amended and Restated Operating Agreement will be shared out to members by email and then be posted on the member web page.

Next Steps

- ① Organizationally, within the next 30 days we will hold an ICNF Member meeting to elect the board of ICNF – this is a meeting of the BHPF Board and appointed Centene Representatives. The ICNF Board will be composed of the BHPF Board with the addition of up to 4 seats for Centene. Centene intends to only fill 2 of those seats at this time. Regardless of the number of seats filled by Centene the ownership and voting is still set up as a 50/50 split between Centene and BHPF.
- ② On March 30, a formal request was made to Centene to take a 30-day hiatus on all meetings to allow providers to better address issues arising from the COVID-19 outbreak in Florida. Centene met with Sunshine staff April 1 to review the potential impact to finalizing the IPA documents, the submission deadline for materials going to AHCA and longer term impact of going-live with the IPA in October. In the letter requesting the hiatus, we stated that I believed we could still meet the October go-live date but we needed immediate relief on the increasing frequency and length of meetings being held by HMA asap. Since this was requested, the Clinical Operations Committee and Network Development Committee have continued meetings with HMA and the MSO Negotiations Committee has continued to have internal team meetings to edit the proposed MSO Agreement. So, though requested to stop we have continued work though at a slower pace.
- ③ Committees have continued to meet since the February 27th Organizational Member Meeting with much emphasis on the ICNF Clinical Operations Committee. Jay Reeve, as Chair of the Clinical Operations committee, is establishing a BHPF Clinical Operations Committee to allow more member/provider input behind the scenes before any decisions are made on finalizing clinical policies, goals, measures or other requirements.
- ④ The MSO Negotiating Committee has met four times to review the proposed draft agreement with Envolve. Initial meeting time was spent reviewing details of the work distribution and responsibilities between Sunshine, Envolve and the IPA. This will drive the Envolve contract costs. The next three meetings were spent reviewing proposed contract language. Out of these meetings will come a red-lined draft contract to be shared with the BHPF legal counsel for discussion before sending the edited document back to Envolve for discussion and negotiation of contract details.
- ⑤ A first meeting of the Sunshine Negotiations Committee since February was held on April 21st. The go-live date seems to be drifting closer to November right now based on an expected submission to the OIR by June 1, then to AHCA by July 1 with 60 to 90 day review required. Pushing the go-live date out is Not necessarily a bad thing if we will be better prepared. On the call we discussed the Actuary Agreement, BAA Agreement, Provider Participation Agreement, and briefly discussed Network Development efforts. The actuary data will cover the 12-month period of October 2018 through September 2019 on a claims paid basis. Discussed IBNR being included to avoid under reporting. A HCG Grouper will be applied (apparently this is not a deep sea fish but stands for Health Cost Guideline). Data will be broken out by region as well as population type (TANF, CW, SSI – non-dual). A flag for “meeting proposed attribution requirements” will be shown. Procedures codes already included in our agreement will be run. Inpatient data will be included in the data run so we have this data to start considering what impact we might have in this area. Sunshine is seeking clarification from Milliman on some of the parameters included in their proposal letter and then we will move forward in this area. We agreed to have every other week calls going forward. Much work to do.

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- ⑥ Initial discussions have been held regarding establishing the Network Development Committee and starting to meet. We had anticipated starting to hold regional meetings to build out the provider network in April and May. This plan is being revisited given travel restrictions in Florida. The plan is to hold provider recruitment meetings across the state which may now need to move to virtual meetings.
- ⑦ ICNF/IPA Staff Recruitment. Job descriptions for the CEO, CFO and CCO were approved several months ago. They are being re-reviewed as we go to advertising and recruiting to fill the positions. We will start with the CEO recruitment first. Bill Gardam and Melanie Brown-Woofter will be participating in the initial screening of applicants along with Centene and Centene Recruiters.

Financial Matters

- ① The individual partner contribution is \$1,372,500 each providing a total initial capitalization of \$2,745,000.
- ② The start-up budget agreed to in March still stands. The ICNF Board will finalize in the coming weeks.

Other Business

- ① First thoughts regarding promotion of creation of BHPF and ICNF to AHCA, provider community, etc. Some of our messaging might include – first thoughts only – nothing has been discussed or finalized at all.
- ② Twenty-eight Florida community based behavioral care organizations - each a leader and innovator in providing care - partnered to form Behavioral Health Partners of Florida, LLC. As of April 2020, BHPF has partnered with Centene Corporation to create the Integrated Care Network of Florida, LLC, a comprehensive network of community based behavioral health providers serving the diverse communities across Florida. The ICNF Network will connect and coordinate agencies, programs and services ranging from behavioral health (mental health and substance use disorder services) and primary care to housing and employment to address individuals' treatment and recovery needs and supporting health equity across Florida.
- ③ ICNF will connect individuals in communities across Florida using a variety of evidence based care, transition and crisis service models, which fill identified, critical service gaps.
- ④ ICNF was created with the goal of improving the quality of behavioral health care, reducing the incidence of crises resulting in avoidable use of inpatient and emergency services, and generating net savings to the State of Florida. The ICNF Network knits together and closes gaps in existing community services, while holistically addressing social determinants of health.
- ⑤ ICNF is in the process of becoming a fully clinically integrated network, with a vision that includes achieving the following milestones:
 - a. Ensuring timely access to an integrated community system of care that supports recovery;
 - b. Offering safe and less costly community alternatives for urgent and crisis care than what is currently available to Medicaid beneficiaries at hospital emergency rooms and inpatient services; and
 - c. Enabling providers that work together to be reimbursed for care based on improved outcomes and not just volume of services.

Respectfully Submitted,



Melanie Brown-Woofter



J. William Gardam